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Cleaning and Maintenance
Focus cover story/Page F3

Austin thriving despite downturn
Marketplace profile/Page 2

Alva's State Report/Page 30

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Flood cleanup begins Ken Schloss mops up outside his Main Street Bar and Grill in Napa, Calif., late last month as flood waters receded. Full story, page 3.

Independents eye steps to combat liquor decline

Many urge reform of liability laws

By Joe Edwards

ORLANDO, Fla. — Independent operators warned last week that aggressive steps must be taken to stem declining alcohol sales, change third-party liability laws and make their restaurants as risk-free as possible in an era of skyrocketing insurance costs.

Meeting here at the Wyndham Hotel Sea World for the second annual Independent Foodservice Operators' National Conference sponsored by the National Restaurant Association, many of the 200 restaurateurs voiced serious concerns about the rising cost or unavailability of insurance and problems related to alcohol consumption.

They were urged by one keynote speaker to lobby in their states for changes in liquor liability laws.

"Tell your lawmakers, 'We've had it, and we're not going to take it anymore,'" declared Tony Marshall, a lawyer and dean of the School of Hospitality at Florida International University.

In several roundtable discussions, some of the operators said they viewed declining liquor sales as an opportunity to build sales and profits with higher-

*(See **INDEPENDENTS**, page 4)*

Greyhound Food Management acquires Cassano's pizza chain

PHOENIX — Greyhound Food Management has ended a two-year hunt for a major food-service acquisition by purchasing Cassano's Inc., the Dayton, Ohio-based operator and franchisor of 75 pizza outlets.

The new owners plan to concentrate on delivery and takeout pizza service, according to a Greyhound spokesman. Top Cassano's officials will remain with the company, including Victor Cassano Sr., founder, chairman and chief executive; Howard Neff, president and treasurer, and Victor Cassano Jr., vice president.

Cassano's is a closely held private company with $20 million in annual sales. Most outlets operate in the Dayton area where Cassano opened his first restaurant in 1953.

Greyhound Food Management is a wholly owned subsidiary of The Greyhound Corp. and provides contract

*(See **GREYHOUND**, page 79)*

Danner names new chief executive at Shoney's

NASHVILLE — Ray Danner has stepped aside as chief executive of Shoney's Inc. for the second time in five years, turning over many of his day-to-day responsibilities in the diversified restaurant company to James Mitchell Boyd, a seven-unit Shoney's franchisee and former franchise director of Shoney's Inc.

Boyd, 47, was named chief executive and vice chairman of Shoney's Inc. Danner, 62, who was voted *Nation's Restaurant News'* Multi-Unit Food Service Operators (MUFSO) Operator of the Year in 1985, remains board chairman and will continue to play an active role in the company, sources said.

Gary Spoleta, 42, remains president and chief operating officer and reports to Boyd, who reports to Danner.

In a related move, Shoney's agreed to a stock swap purchase of Boyd's Virginia-based Shocap Inc. Both the personnel changes and the acquisition are subject to formal Shoney's board approval March 18.

In 1981, Danner named David Wachtel, then president of Shoney's Inc., to replace him as chief executive. Wachtel resigned both posts in August 1982, and Danner assumed the chief executive title. Two months later, Danner promoted Spoleta to president and chief operating officer. Spoleta had headed Shoney's restaurants division.

At that time, Danner indicated he would serve as chief executive for only a few years.

(Shoney's corporate philosophy through the years has

*(See **SHONEY'S**, page 79)*

Danner

Boyd

Spoleta

Schoenbaum

James Boyd: Back in the corporate fray

By Howard Riell

Newsmaker

NASHVILLE — Mitchell Boyd's father was a paperhanger and paint contractor.

One day he told his son, who liked working alongside him, "Mitch, if you want to be your own man in this world, find the best company in whatever industry you want to work in and go to work for them. Save your money for 10 to 15 years, then get out on your own." And that is exactly what Mitchell Boyd did.

Now he is back. But he returns to Shoney's as chief executive and vice chairman with more seasoning and experience than when he

*(See **BOYD**, page 79)*

A FOOD-SERVICE TALE OF TWO CITIES

Austin thriving despite Texas oil troubles

By Mark Schoifet

AUSTIN, Tex.— Deep in the heart of Texas, where the Lone Star beer flows freely and the dominant religion is college football, the state's capital city is a restaurant oasis surrounded by a desert of oil-related economic woes.

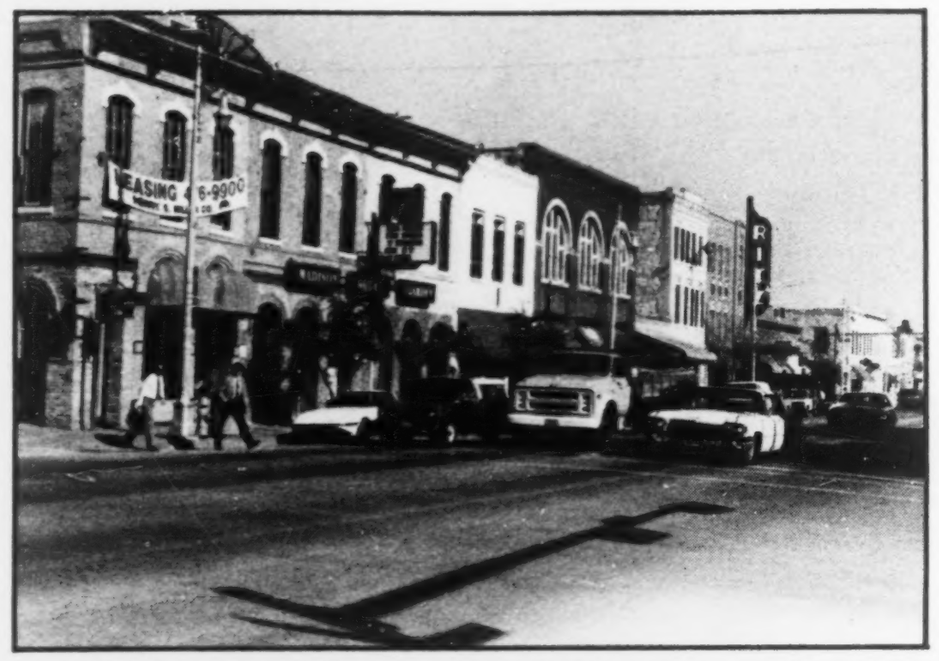
Spurred by an influx of young professionals, many of them former University of Texas students who stayed here after graduation to work in the region's burgeoning high-tech industry, Austin restaurants have been outpacing the rest of the state with average annual sales growth of 18% over the past decade. Moreover, the Texas Restaurant Association predicts greater Austin's population of 478,000 will continue to grow at a rate three times faster than the national average—and twice as fast as the rest of the state.

"People come to Austin to go to UT, and they don't leave," said restaurateur John Zapp of Chuy's, currently the rage Tex-Mex concept among the Yuppie set. "For one thing, it's a very casual town. People in Austin like to go out and have fun."

Until recent years, Austin's growth came primarily from its ties to the 48,000-student university campus and to the state government, whose offices dot the downtown landscape. But lately IBM, Motorola and a host of upstart high-tech concerns have been gobbling up UT graduates and luring employees from economically depressed areas of the state, particularly Houston, located 162 miles to the southeast, and the rest of the Gulf region. More than one-third of the Gulf Coast economy is based on oil and gas.

The three-way combination

*(See **AUSTIN**, page 76)*



Austin's East Sixth Street, above, is where most of the city's yuppie population chooses to bar hop at night.

Since Kansas City's Country Club Plaza, above, is nearly filled, dinnerhouse chains have been opening in nearby affluent Johnson County.

Kansas City boom aids dinnerhouse chains

By Carolyn Walkup

KANSAS CITY — Dinnerhouse chains are flocking to this Midwest agribusiness capital, perceived as an excellent upscale restaurant market with much growth potential.

This flurry of activity, particularly in affluent suburban Johnson County, Kan., is accompanying new development in office, retail, hotel and residential space. Local residents cite the area's diversity of industry, low housing prices, good schools and cultural and sports attractions as responsible for the population growth.

While the newcomers are optimistic about continued success here, a few chains that preceded the development surge did not succeed. Among them were Acapulco, Carlos Murphy's, Garcia's of Scottsdale and Max & Erma's.

Garcia's opened in December 1981 and closed a year later. "A lot of Mexican restaurants opened at the same time; there was a shakeout in that market," said Lowell Petrie, director of marketing for Garcia's parent company, Famous Restaurants.

Famous now plans to reopen another concept, The Caribbean Grill, on the same site this fall. "It's a very upscale area with a high disposable income. That's why we're going back with a higher check average concept," Petrie said.

The Max & Erma's unit opened in September 1983 and closed at the end of 1984. "It's probably fair to say we were in there a little bit early," said Karen Brennan, director of

*(See **KANSAS CITY**, page 55)*

Purchase of Dr Pepper strengthens Coke's hold on market

By D. M. Levine

ATLANTA — Coca-Cola Co. is planning to purchase the Dr Pepper Co. in a move that would further strengthen Coke's dominance of the intensely competitive $25 billion national soft-drink market.

The acquisition, subject to regulatory approval, is expected to cost Coke $470 million, including the assumption of about $170 million in Dr Pepper debt.

Coke's move continues the trend toward industry mergers and is widely viewed as a response toward PepsiCo's $380 million planned purchase of the Seven-Up Co. from Philip Morris Cos. The takeover would increase Pepsi's corporate market share by 7% to 35%, which is above four points less than Coke's.

Dr Pepper, owned by Forstmann, Little & Co., a New York investment concern, has a 6.9% share of the soft-drink market—chiefly in the South and Southwest—with its somewhat spicy carbonated beverage.

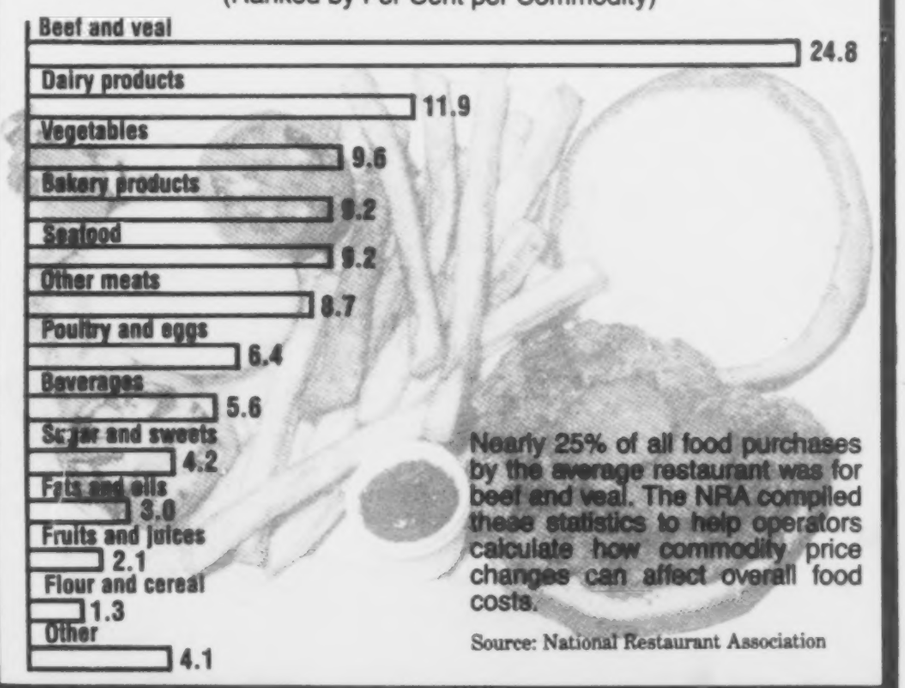
The company, based in Dallas, was taken private in 1982 in a leveraged buyout valued at more than $625 million involving the investment company

*(See **COKE**, page 79)*

NRN FACT FILE

PER CENT OF RESTAURANT FOOD COSTS

(Ranked by Per Cent per Commodity)



Nearly 25% of all food purchases by the average restaurant was for beef and veal. The NRA compiled these statistics to help operators calculate how commodity price changes can affect overall food costs.

Source: National Restaurant Association

INSIDE THIS ISSUE

Advertising & Promotions ...11	New Products 64-65
Beer, Wine & Spirits F16	New York Metro Report 69
Classified 71-75	On Design F16
Currents in Cuisine 12	On Finance 82
Dateline Washington F14	On Management F14
Editor's Corner 9	On Marketing 11
Equipment Insights 58	People on the Move 63
Financial News 80-82	Reporters' Journal 9
Inside Independents 12	State Report 30
Letter from Denver 14	Viewpoint F13-F16
Lodging Report 19	West Coast Report 66
Midwest Report 22	What's Hot 12

LATE NEWS DIGEST

Italian chain planned

LEXINGTON, Ky. —Jerrico will open the first of what is expected to be a chain of Northern Italian restaurants next month in Cincinnati. The company's newly formed Pasta Inc. division will operate the as-yet-unnamed restaurant. Jerrico owns Long John Silver's fast-food chain.

Popeyes may go mobile

JEFFERSON, La. — Popeyes Famous Fried Chicken is planning a test of a mobile restaurant in the New Orleans area, according to founder and chairman Al Copeland. Popeyes thus joins Burger King, Pizza Hut, Arby's and other chains testing mobile units.

Two Flakey's directors quit

BELLEVUE, Wash. — William Theisen and Horace L. Hahn have resigned as directors of Flakey Jake's, the 46-unit burger chain that said it expects to report an $8.5 million net loss for the fourth quarter. The quarterly loss would boost total losses for the year to $13.7 million.

McD vice chairman resigns

OAK BROOK, Ill. — McDonald's Corp. said its vice chairman, Edward H. Schmitt, resigned and will become a franchisee in Aurora, Ill. No successor would be named for Schmitt, whose resignation was expected, McDonald's said.

WALL STREET UPDATE

4.4 *NRN* Index tops 148

NEW YORK — The *Nation's Restaurant News* Stock Index moved up 4.4 points to close Feb. 21 at 148.3, the third consecutive record weekly finish. Stocks advancing in price outnumbered the decliners, 88 to 55.

(Story, Charts on Pages 80-81)

Victoria Station posts loss

LARKSPUR, Calif. — Victoria Station posted a $19.1 million net loss on $22.3 million in revenues for the third quarter ended Jan. 5 and said it was in violation of loan agreements because of an ongoing program of closing and selling restaurants. The 57-unit chain has closed 34 restaurants since last May, including 29 in the most recent quarter.

BK rolling chicken chunks

TAMPA, Fla. — Burger King will roll out Chicken Tender, its answer to McDonald's Chicken McNuggets, nationwide this month, aiming for an initial 10% sales mix and 5% incremental sales gain, president Jay Darling told a Wall Street conference here.

A six-piece box of the breast-meat chunks is priced at $1.59, vs. McDonald's entry at $1.34, Darling said.

Price of coffee continues to sink steadily

NRN Special Report

Coffee will not drop back soon to the prices of last fall, but prices are steadily sinking as the result of several factors. One is that the International Coffee Organization (ICO) has increased quotas for its producing members because the price of green beans has hit a target level that mandates increased market activity.

The ICO is made up of both producer and consumer countries. The United States, although a consumer member of the group, last year refused to sign the current International Coffee Agreement, which holds members to the observance of the quotas set by the group. The agreement calls for the quotas to be reduced if prices fall below a set floor and to be increased if the price rises above a designated ceiling. That ceiling has been passed, primarily because of the drought-damaged harvest in Brazil, the largest exporter of arabica varieties used in U.S. ground coffee.

Panic buying ran up the price to more than $2.50 a pound for green beans at the Port of New York, even though Brazil and other countries announced they had adequate reserves for maintaining lower prices during the coming year. With the drought relieved in Brazil, fears of losing coffee trees have faded, and although this year's crop will be seriously reduced (about one-half to one-third of normal), future crops do not seem seriously impaired.

Of course, much of the coffee still available from Brazil and other countries is not up to the standards of many American roasters. Since last year's harvest they were having trouble in finding enough of the choice beans to use for their premium blends. That problem is expected to continue and grow more seriously. Many roasters have already fallen back to alternative blends to take advantage of the varieties of green beans

*(See **COFFEE**, page 58)*

Commodities

PRICE MOVEMENT AT A GLANCE

	Feb. 14, 1985	Jan. 14, 1986	Feb. 14, 1986
Beef, Choice, 700-900 lb., Midwest (lb.)	$0.98	$0.92	$0.86
Broilers, Grade A dressed, icepack, NYC (lb.)	$0.5781	$0.5565	$0.5119
Cod, frozen blocks and slabs, Canadian, Boston (lb.)	$1.02-$1.06	$1.30	$1.35-$1.40
Coffee, green beans, Brazilian, NYC (lb.)	$1.45	$2.50	$2.20
Eggs, large white, Grade A, Chicago (doz.)	$0.535	$0.69-$0.72	$0.64-$0.67
Hams, canned Polish, 11 lb., NYC (lb.)	$1.52-$1.56	$1.89-$1.91	$1.91-$1.93
Lettuce, iceberg, No. 1, Calif. & Ariz. (24s)	$3.00-$4.00	$3.50-$5.00	$5.00-$6.00
Orange juice, frozen concentrate, Florida (12/32 oz.)	$27.20	$20.79	$19.19
Peaches, cling halves, Choice HS, Calif. (6/10)	$17.75-$18.25	$14.95-$15.45	$14.50-$14.95
Pork loins, No. 1, 14-17 lb., Midwest (lb.)	$N.A	$1.00	$1.00

Source: *NRN* research

Prices listed are packers' f.o.b. plant, unless specified, and do not represent the prices paid by the operator. This list is only a reference to indicate price trends against benchmarks of one year ago and one month ago. Products listed are those showing marked movement in price.

Independents eye steps to combat liquor decline

(Continued from page 1)

margin bar foods and nonalcoholic beverages that can be priced the same as alcoholic beverages.

"I happen to think the trend toward lower consumption is a good one," declared Bill Gillespie, co-owner of The Shore Bird in Princeton-by-the-Sea, Calif., near San Francisco. "I don't think we are paranoid. I just think we have to be smarter to keep up our gross sales."

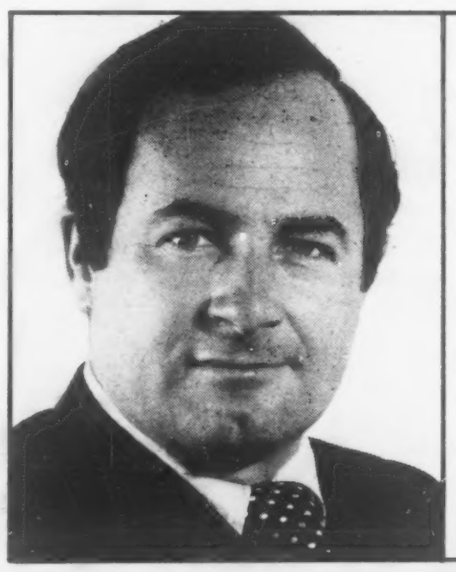
Hersh Pachino, who runs the Orchard Inn in Towson, Md., outside Baltimore, said once his customers discovered the taste of nonalcoholic beer, sales took off. He is now selling five cases a week of nonalcoholic beer and is charging customers the same price he charges for imported beers.

Robert Sullivan, owner of the Hilltop Inn in Elmira, N.Y., said his variety of nonalcoholic beverages and "mocktails" have been drawing in customers who have given up alcohol but miss the "camaraderie" of bars. The Shore Bird's Gillespie agreed, noting that "people aren't coming into bars to get drunk anymore. They are coming for the entertainment value."

Several restaurateurs, in fact, said they welcomed state laws banning happy hours and other drink promotions because, as one said, "It has put the profits back in bar business." No longer do operators have to discount drinks just to compete with other operators, they added.

John Grisanti, whose family operates two Memphis dinnerhouses, suggested that restaurateurs should "encourage consumption in different forms—wines and light drinks." Grisanti said he removed nonalcoholic beers because his customers didn't like them.

One of the panelists, Abbott Estrin, franchising director of McFaddin Ventures, the Houston-based operator of 45 nightclubs, recommended that restaurateurs follow McFaddin's marketing formula: "Sell them atmosphere and fun and a club soda and lime if that's what they want," he declared. "Who cares what they drink as long as margins are good?"



'Insurance companies don't like [restaurateurs]. You're a risky business for them.'

—Tony Marshall

Independent operators, Estrin added, need to "push food, be creative, look at current trends and find ways to capitalize on them. That is the way of the American Entrepreneur."

While some operators at the conference remained unconvinced that they could make up for declining alcoholic beverage sales, others spoke of maintaining profits by selling a wide variety of bar foods, mocktails, nonalcoholic and low-alcohol mixed drinks, beers and wines, and a variety of coffee drinks, teas and bottled waters.

Selling appetizers in the bar can more than make up for lost liquor sales, one operator declared. "Food costs [on appetizers] are lower than the cost of alcoholic beverages," he said.

Solutions were harder to find for problems related to third-party liquor liability laws and the soaring cost of insurance. In fact, some operators noted they cannot get insurance coverage for their restaurants at any price.

Operators and state restaurant associations must demand that their state lawmakers put caps on pain and suffering awards in liability cases, Marshall said. They should also demand that lawmakers eliminate punitive damages in such cases, place a ceiling on the per cent of an award a lawyer can take and spread out large insurance payment awards over several years.

Marshall urged operators to institute risk management programs in their restaurants to avoid a wide range of liability lawsuits and to convince insurance companies they are a good risk for liability coverage.

"Insurance companies don't like you," he said. "They don't like you at all. You're a risky business for them." But, he added, "If insurance companies see that restaurants have risk management programs, they'll say they're getting better; they'll say you're exercising reasonable care."

Marshall reviewed several recent lawsuits in which customers who claimed they were injured in restaurants received huge settlements in lawsuits against restaurant operators. In one case, a woman who claimed she was injured when a dining room chair collapsed received a $175,000 settlement.

Operators were equally concerned with the threat of third-party lawsuits filed by persons injured in car accidents with drivers returning from a night at a restaurant or bar.

"It's getting worse and worse and worse," lamented one operator. A Maine restaurateur said she has placed a two-drink maximum on customers who don't order meals in her restaurant to avoid such suits. Most operators at the conference said they had some form of alcohol-awareness programs for their servers.

Marshall, however, said training programs are "lousy" if they don't focus on one point—making sure a drunk customer does not get behind the wheel of his or her car.

"In dramshop states," Marshall said, "if there's an accident [involving someone who got drunk in a restaurant], you will pay regardless of alcohol-awareness programs."

And John Grisanti said, "Liquor liability is the biggest problem we have ever faced in this industry."

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Vol. 20, No. 10 March 3, 1986

FINANCIAL NEWS

Stock Index rockets 4.4 to 148.3

NEW YORK — As the stock market continued to soar to new heights nearly every day, the *Nation's Restaurant News* Stock Index closed Feb. 21 at its third consecutive weekly record, moving up 4.4 points, to 148.3.

In a holiday-shortened, four-day trading week, the Dow Jones Industrial Average finished 33.26 points higher, at a record 1,697.71. Analysts said declining oil prices would lead to lower inflation and interest rates.

On *NRN*'s 168-issue listing of food-service and supplier companies, 88 stocks advanced in price, 55 declined and 25 stayed the same.

Issues trading at lower volumes than their previous 12-week trading averages were twice as numerous as the more active stocks, 112 to 56.

For the third straight week, Pizza Transit Authority led the volume surgers as 217,800 shares changed hands, 386.9% above average. Chairman James Cherney has said he would sell his stock—56% of outstanding shares—to a franchisee.

Two of the biggest percentage price decliners reported losses for the third quarter, ended Jan. 5. Victoria Station, which dropped 13¢, to 63¢, for a 16.7% decline, said it had a $19 million net loss on a 21% decline in revenue, to $22 million. Benihana, down $1.88, to $9.75, a 16.1% fall, announced an $810,000 net loss on a 5% revenue drop, to $14.6 million.

Food-service issues that closed the week at new, 52-week highs included: Dunkin' Donuts, up $3.75, to $29.25; Sbarro, $1, to $26.50; Pasquale Food, $2.50, to $23; Western Steer, $1.19, to $12. Pancho's Mexican Buffet, 13¢, to $11.13.

Suppliers reaching new price highs included: Coca-Cola, which announced the acquisition of Dr Pepper, up $5.75, to $91.75; Economics Laboratory, $1.38, to $46.50; Reynolds Metal, $1.25, to $44.75 and Shelby Williams, 13¢, to $22.75.

VOLUME TREND LEADERS

Pizza Transit Auth	O	386.9	Anchor Hockng	N	171.9
Kapok Cp	A	378.4	Sizzler Rest Intl	M	160.6
Allegheny Bev	M	247.9	Economics Lab	M	134.3
Intl King Tab	M	223.6	Swensens Inc	O	118.4
Intl Multifood	N	193.5	Benihana Natl	M	101.0

TOP PERCENTAGE PRICE GAINERS

Kapok Cp	A	29.0	Rest Assoc	A	14.9
Max & Erma's	O	21.4	Dunkin Donuts	M	14.7
Maverick Rest	M	21.4	Concept Dev	M	12.5
LDBrinkman Cp	M	21.2	Wilson Foods	M	12.3
Am Restaurants	M	15.8	Pasquale Fd	M	12.2

TOP PERCENTAGE PRICE LOSERS

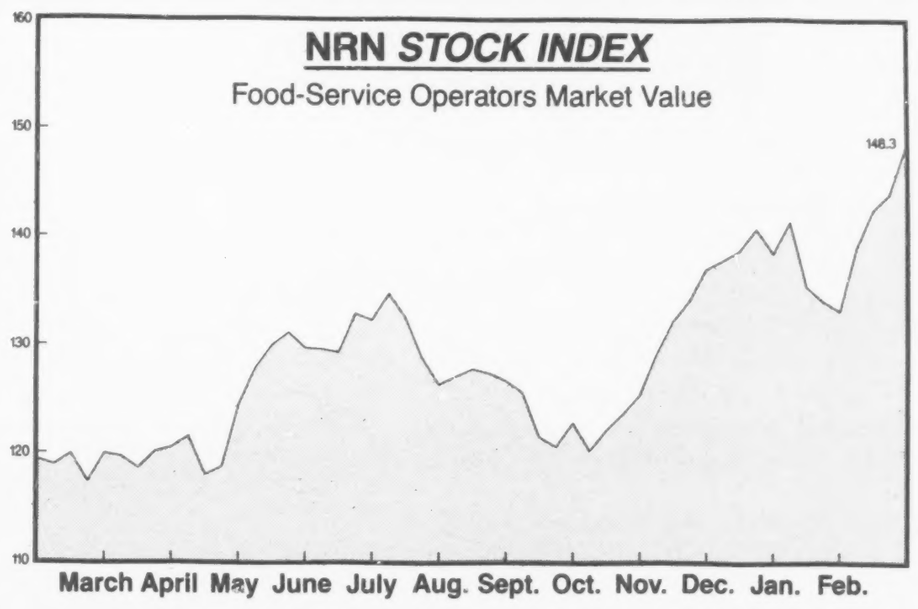
Mr Steak	O	- 16.7	Consul Restaurant	M	- 10.5
Victoria Stations	M	- 16.7	DLites Of Amer	M	- 10.0
Benihana Natl	M	- 16.1	Famous Rest	M	- 6.9
Wendys Intl	N	- 10.5	Sea Galley	M	- 6.5
Flakey Jakes	M	- 10.5	Brock Hotel Cp	N	- 6.3

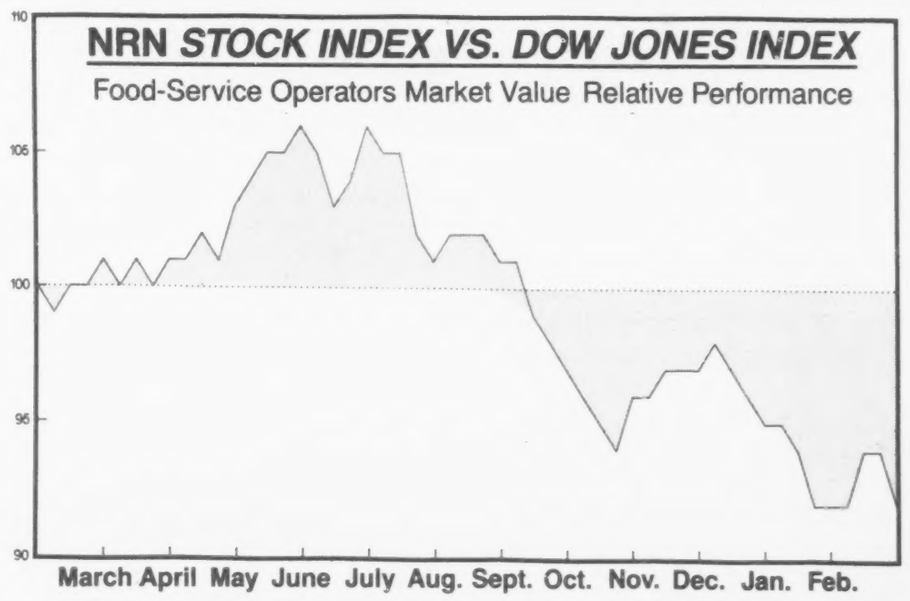
All figures represent weekly percentage change

Stock Market / Financial Update

Company and Market	2-21-86 Close	Weekly Change Amt.	Weekly Change Pct.	Weekly Price Range High	Weekly Price Range Low	52-Week Price Range High	52-Week Price Range Low	Weekly Volume Shares Traded Total	Weekly Volume Shares Traded % Out	12-Week Avg. Vol. As % Out	Volume Trend Change	P/E Ratio	Indicated Divd. Rate Amt.	Indicated Divd. Rate Yld.	Latest Report New Report	Latest Report Period	Latest Report Date Ended	Latest Quarter Revenue Latest	Latest Quarter Revenue Yr. Ago	Latest Quarter Net Income Latest	Latest Quarter Net Income Yr. Ago	Latest Quarter E.P.S. Latest	Latest Quarter E.P.S. Yr. Ago	Year-to-Date Revenue Latest	Year-to-Date Revenue Yr. Ago	Year-to-Date Net Income Latest	Year-to-Date Net Income Yr. Ago	Year-to-Date E.P.S. Latest	Year-to-Date E.P.S. Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Restaurants - NRN Stock Index Issues																													
A&M Food Svcs M	10.38	.00	.0	10.50	10.38	10.50	4.75	567	1.59	2.80	- 43.2	18.2	.00	.0	.....	9 mos.	09-85	16.3	8.1	1.2	.4	.33	.11	33.5	22.1	2.0	1.1	.55	.30
Am Restaurants M	2.75	.38	15.8	2.75	2.38	4.25	2.25	33	.14	.39	- 64.1	NE	.00	.0	.....	9 mos.	10-85	5.4	4.6	(.2)	.1	(.06)	.02	15.8	13.6	(.1)	.3	(.02)	.12
Assoc Hosts M	8.25	- .25	- 2.9	8.50	8.13	14.50	8.25	742	1.67	2.79	- 40.1	23.6	.12	1.5	.....	3 mos.	12-85	21.2	22.5	.2	.7	.05	.16	21.2	22.5	.2	.7	.05	.16
Bob Evans Farms M	22.50	- .25	- 1.1	22.75	22.50	22.75	16.59	1,348	.75	.98	- 23.5	20.5	.30b	1.3	.....	6 mos.	10-85	66.2	58.1	5.6	4.6	.31	.25	128.1	112.1	10.6	9.0	.59	.50
Cainy Food M	15.88	1.13	7.6	16.25	14.75	15.88	11.38	1,043	2.31	3.27	- 29.4	20.6	.16	1.0	.....	9 mos.	11-85	16.6	13.6	1.1	.9	.24	.19	46.8	38.6	2.7	2.3	.59	.50
Capt Crab M	.75	.00	.0	0.75	0.69	2.63	.69	455	.30	1.08	- 72.2	NE	.00	.0	.....	3 mos.	11-85	2.4	1.6	(.1)	(.6)	(.01)	(.04)	2.4	1.6	(.1)	(.6)	(.01)	(.04)
Carrols Cp N	7.00	.25	3.7	7.00	6.50	11.25	6.50	382	.49	.75	- 34.7	14.9	.10	1.4	.....	6 mos.	11-85	37.9	36.0	.5	1.8	.06	.22	77.7	74.0	2.0	3.9	.26	.50
Chefs Intl O	.44	.00	.0	0.47	0.44	.88	.25	889	.46	.68	- 32.4	NE	.00	.0	.....	9 mos.	10-85	5.3	5.1	(.3)	(.4)	(.02)	(.02)	16.1	16.9	(.3)	(.9)	(.02)	(.05)
Chi-Chi's M	9.00	.13	1.4	9.13	8.88	14.38	7.75	14,279	5.28	9.03	- 41.5	17.0	.00	.0	.....	6 mos.	10-85	64.7	47.7	3.5	4.5	.13	.16	129.8	94.3	8.0	9.5	.30	.35
Chili's Inc M	20.00	.88	4.6	20.00	19.25	28.88	17.50	7,574	14.53	8.51	70.7	22.0	.00	.0	.....	6 mos.	12-85	24.5	16.0	1.0	1.0	.18	.20	49.8	31.0	2.3	1.9	.44	.41
Churchs Fr Ch N	16.00	- .75	- 4.5	17.25	15.75	20.25	14.38	20,509	5.44	5.16	5.4	13.9	.44	2.8	.....	9 mos.	09-85	136.3	123.6	9.9	10.4	.26	.28	389.3	350.8	29.0	28.1	.77	.75
Collins Foods N	14.63	1.13	8.3	14.63	13.25	16.69	11.50	3,607	1.82	1.99	- 8.5	14.9	.12	.8	.....	6 mos.	10-85	132.8	114.3	5.8	5.1	.28	.26	269.2	229.3	11.4	9.9	.56	.50
Concept Dev M	2.25	.25	12.5	2.50	2.00	16.75	2.00	161	.31	1.18	- 73.7	NE	.00a	.0	.....	3 mos.	09-85	9.3	10.5	(.9)	NC	(.18)	NC	9.3	10.5	(.9)	NC	(.18)	NC
Consol Prods M	2.75	- .13	- 4.3	3.13	2.75	5.13	2.75	17	.05	.51	- 90.2	NE	.08	2.9	.....	3 mos.	12-85	19.4	15.2	(.3)	.3	(.11)	.10	19.4	15.2	(.3)	.3	(.11)	.10
Consul Restaurant M	2.13	- .25	- 10.5	2.38	2.13	5.88	1.50	315	.69	2.29	- 69.9	NE	.00	.0	.....	6 mos.	11-85	18.8	20.9	(1.1)	(.4)	(.25)	(.11)	40.7	42.0	(1.0)	(.4)	(.23)	(.10)
Cracker Barrel M	14.75	.00	.0	15.13	14.50	15.00	10.25	441	1.24	1.48	- 16.2	20.2	.14	.9	.....	3 mos.	10-85	20.3	16.6	1.0	.8	.26	.26	20.3	16.6	1.0	.8	.26	.26
Cucos Inc O	7.00	.00	.0	7.25	7.00	9.25	4.50	46	.27	.44	- 38.6	36.8	.00	.0	NEW	6 mos.	12-85	2.5	1.5	.1	.1	.05	.04	5.3	3.2	.2	.1	.10	.07
DLites Of Amer M	3.38	- .38	- 10.0	3.88	3.38	14.38	2.75	1,975	3.88	6.86	- 43.4	NE	.00	.0	.....	6 mos.	09-85	4.9	2.3	(3.4)	.1	(.67)	.04	10.8	4.7	(3.2)	.1	(.62)	.05
Dunkin Donuts M	29.25	3.75	14.7	29.25	25.00	29.25	18.00	3,843	5.34	2.66	85.4	20.5	.24	.8	NEW	fiscal	10-85	24.1	22.8	2.4	2.1	.32	.29	94.4	85.5	10.6	9.1	1.43	1.25
El Chico M	7.75	.00	.0	7.88	7.63	12.50	7.13	1,145	2.46	2.18	12.8	9.7	.00	.0	.....	6 mos.	11-85	30.1	20.1	.6	.9	.12	.19	52.0	41.2	1.6	1.8	.34	.39
El Pollo Asa O	5.38	.25	4.9	5.50	5.13	6.34	2.84	440	2.61	2.82	- 7.4	NM	.00	.0	.....	9 mos.	12-85	.6	.6	(.1)	(.1)	(.02)	(.04)	3.6	1.8	.1	(.5)	.04	(.27)
El Torito Rest N	12.50	.88	7.5	12.75	11.88	19.25	9.00	1,195	1.07	.76	40.8	13.6	.08	.6	.....	fiscal	12-85	84.3	61.1	2.1	2.1	.18	.19	318.8	250.1	10.6	11.1	.92	.97
Famous Rest M	1.69	- .13	- 6.9	1.81	1.69	2.94	1.25	552	.92	2.28	- 59.6	NE	.00	.0	.....	9 mos.	09-85	11.9	12.3	.0	(.5)	.01	(.08)	40.5	42.0	.3	(.5)	.06	(.08)
Fast Food Oper O	.44	.00	.0	0.56	0.44	1.00	.44	241	.41	.38	7.9	21.9	.00	.0	.....	9 mos.	09-85	2.2	2.2	.0	.1	.01	.01	5.9	6.0	.1	.2	.02	.03
Flakey Jakes M	2.13	- .25	- 10.5	2.38	2.00	8.13	1.13	2,171	3.12	5.15	- 39.4	NE	.00	.0	.....	9 mos.	09-85	6.0	3.3	(.8)	(.3)	(.12)	(.05)	16.6	6.6	(5.2)	(.7)	(.75)	(.11)
Folks Rest O	.25	.00	.0	0.63	0.25	3.00	.25	0	.00	.31	- 100.0	NE	.00	.0	.....	9 mos.	09-85	2.2	1.3	(.7)	(.1)	(.49)	(.07)	6.1	3.8	(1.0)	(.3)	(.66)	(.20)
Frisch's A	21.00	- .88	- 4.0	21.75	20.38	25.00	16.63	115	.25	.35	- 28.6	25.6	.21b	1.0	.....	6 mos.	12-85	30.1	29.7	.6	1.2	.15	.26	71.1	69.6	1.5	2.9	.34	.63
Fuddruckers Inc M	4.75	.13	2.7	4.88	4.75	11.13	4.63	559	.83	3.45	- 75.9	52.8	.00	.0	.....	9 mos.	09-85	14.7	7.0	.1	.8	.01	.09	38.6	16.3	.6	NC	.09	NC
Hamburg Hamlet O	14.75	.00	.0	15.75	14.75	15.25	13.75	8	.11	.22	- 50.0	7.8	.00	.0	.....	9 mos.	12-85	9.3	9.4	.4	.3	.52	.39	28.2	28.7	1.1	1.1	1.49	1.56
Intl King Tab M	25.75	1.00	4.0	26.25	25.00	26.00	14.88	3,579	12.46	3.85	223.6	17.3	.00a	.0	.....	6 mos.	12-85	19.0	18.2	.6	.7	.22	.27	37.9	37.4	1.7	1.8	.60	.63
JB Restaurant M	10.13	- .13	- 1.2	10.50	10.00	15.50	7.63	633	1.32	4.13	- 68.0	29.8	.16	1.6	.....	3 mos.	12-85	23.5	18.7	(.4)	.6	(.09)	.17	23.5	18.7	(.4)	.6	(.09)	.17
Jerrico Inc M	25.38	.50	2.0	25.75	24.63	26.13	16.63	5,533	3.49	4.55	- 23.3	19.1	.16	.6	.....	6 mos.	12-85	140.3	123.4	5.1	4.1	.13	.26	280.0	255.3	12.3	10.4	.58	.66
Kapok Cp A	5.00	1.13	29.0	5.38	3.63	5.38	2.13	1,356	5.55	1.16	378.4	3.1	.00	.0	.....	9 mos.	06-85	3.8	6.4	1.1	(.8)	.40	(.34)	14.6	17.3	4.9	(2.9)	2.01	(1.26)
Karcher Carl M	14.38	- .25	- 1.7	14.63	14.38	18.50	13.75	932	1.32	2.75	- 52.0	19.4	.00	.0	.....	9 mos.	10-85	75.1	77.3	1.5	1.4	.22	.20	249.7	256.1	3.8	10.2	.54	1.44
Lifestyle Rest A	1.63	- .06	- 3.7	1.75	1.56	3.00	1.38	99	.17	.63	- 73.0	NE	.00	.0	.....	fiscal	10-85	17.7	22.7	.1	(2.2)	.02	(.40)	77.5	88.9	(4.7)	(3.9)	(.83)	(.70)
Luby's Cafe N	36.00	- .38	- 1.0	36.75	35.00	43.63	26.50	1,068	.88	.79	11.4	21.7	.60	1.7	.....	3 mos.	11-85	51.5	46.8	4.9	4.3	.41	.36	51.5	46.8	4.9	4.3	.41	.36
Marcus Corp M	20.00	.00	.0	20.38	20.00	20.25	15.75	76	.15	.29	- 48.3	11.7	.30	1.5	.....	6 mos.	11-85	32.2	30.2	2.2	2.0	.43	.39	68.3	63.7	5.4	4.8	1.05	.94
Marriott Corp N	139.13	13.75	11.0	140.50	125.89	140.50	80.00	2,138	.82	.86	- 4.7	22.4	.64	.5	.....	fiscal	12-85	1396.2	1122.2	51.8	43.8	1.90	1.64	4241.7	3524.9	167.4	139.8	6.20	5.18
Maverick Rest M	2.13	.38	21.4	2.13	1.75	4.00	1.13	745	1.50	.99	51.5	NE	.00	.0	.....	9 mos.	10-85	3.5	3.0	.1	.1	.01	.03	9.9	8.3	.0	.6	(.01)	.13
Max & Erma's O	2.13	.38	21.4	2.50	1.75	4.75	.88	389	2.16	1.59	35.8	NE	.00	.0	.....	fiscal	10-85	3.7	4.4	(.2)	(.2)	(.07)	(.21)	16.3	17.6	(.3)	(.8)	(.14)	(.42)
McDonald's Cp N	86.63	5.25	6.5	87.75	80.88	87.75	58.00	12,324	1.44	1.41	2.1	17.4	.90	1.0	.....	fiscal	12-85	982.1	970.8	103.5	91.2	1.20	1.02	3760.9	3365.9	433.0	389.1	4.99	4.39
McFaddin Ven A	5.38	- .25	- 4.4	5.75	5.13	11.63	4.38	108	.20	.74	- 73.0	6.4	.00	.0	.....	fiscal	11-85	17.8	11.0	.4	.3	.06	.06	65.9	41.9	4.3	2.9	.84	.60
Morrison Inc M	23.63	.00	.0	23.88	23.38	23.63	17.63	2,092	1.53	2.57	- 40.5	18.0	.48	2.0	.....	6 mos.	11-85	123.8	120.2	5.4	5.3	.39	.39	252.6	238.1	10.3	9.9	.75	.73
Mr Steak O	1.25	- .25	- 16.7	1.50	1.25	3.13	.88	265	.55	.74	- 25.7	NE	.00	.0	NEW	3 mos.	12-85	6.0	13.9	(.3)	.1	(.05)	.02	6.0	13.9	(.3)	.1	(.05)	.02
Nanlin Express O	.63	.00	.0	0.75	0.63	1.63	.09	369	1.64	3.27	- 49.8	NE	.00	.0	.....	9 mos.	10-85	.2	.3	(.6)	(.3)	(.28)	(.10)	.9	.7	(1.5)	(.6)	(.67)	(.25)
Nathans M	4.75	- .13	- 2.6	4.75	4.65	5.13	3.25	247	1.11	.88	26.1	13.2	.05	1.1	.....	9 mos.	12-85	5.3	5.0	.1	.1	.03	.03	18.8	17.2	1.0	.9	.43	.39
Nati Pizza M	18.25	.50	2.8	18.50	18.00	18.50	8.25	437	.79	.78	1.3	20.5	.00	.0	.....	9 mos.	12-85	16.0	9.9	1.2	.8	.23	.15	47.2	30.4	4.2	2.8	.75	.56
Naugles Inc M	4.25	.00	.0	4.38	4.25	6.13	1.38	743	1.68	2.92	- 42.5	NE	.00	.0	.....	6 mos.	12-85	27.7	27.6	(2.6)	(.1)	(.59)	(.04)	69.8	65.9	(4.2)	.3	(.94)	.06
Noble Roman O	7.00	.63	9.8	7.50	6.75	8.50	5.00	138	1.14	.69	65.2	NE	.00	.0	.....	9 mos.	09-85	5.6	4.5	(.2)	NC	(.24)	.03	15.8	13.4	(.4)	.1	(.37)	.09
Old Fashion Fd M	4.63	.13	2.8	5.25	4.50	5.25	4.25	33	.24	.70	- 65.7	7.7	.00	.0	.....	6 mos.	11-85	3.7	3.5	.2	.1	.11	.11	7.4	6.8	.3	.3	.21	.24
OldSpag M	6.13	- .38	- 5.8	6.75	6.13	8.25	6.00	228	1.52	3.88	- 60.8	12.8	.00	.0	.....	6 mos.	12-85	3.5	3.3	.1	.1	.05	.16	7.2	6.5	.2	.2	.15	.23
Pancho Mex Buffet M	11.13	.13	1.1	11.13	11.00	11.13	6.13	647	1.74	2.22	- 21.6	19.2	.13	1.2	.....	3 mos.	12-85	9.2	7.9	.4	.2	.10	.09	9.2	7.9	.4	.2	.10	.09
Piccadilly Caf M	23.50	- .50	- 2.1	23.75	22.75	24.00	15.81	435	.58	.87	- 33.3	18.1	.52	2.2	.....	6 mos.	12-85	53.3	48.4	3.4	3.0	.46	.40	103.6	94.8	6.0	5.7	.80	.76
Pizza Inn A	8.00	.00	.0	8.13	7.63	10.00	6.25	268	.88	1.36	- 35.3	NE	.08	1.0	.....	9 mos.	09-85	50.0	48.6	.1	.6	.02	.20	148.3	135.6	.5	2.5	.16	.81
Pizza Transit Auth O	2.50	.25	11.1	2.75	2.13	3.00	.88	2,178	9.64	1.98	386.9	NE	.00	.0	.....	3 mos.	11-85	.3	.2	(.2)	(.1)	(.11)	(.05)	.3	.2	(.2)	(.1)	(.11)	(.05)
Po-Folks M	8.75	- .25	- 2.8	9.00	8.38	14.75	8.00	624	1.41	1.88	- 25.0	17.9	.00	.0	.....	3 mos.	12-85	38.5	30.3	(.8)	.6	(.19)	.15	38.5	30.3	(.8)	.6	(.19)	.15
Ponderosa Sys N	14.00	.13	.9	14.38	13.50	16.25	10.50	2,124	2.19	3.17	- 30.9	NM	.40	2.9	.....	9 mos.	11-85	113.4	122.8	2.3	2.3	.24	.22	348.3	366.8	4.6	11.5	.48	1.28
Primo Inc O	1.63	.06	4.0	1.75	1.63	3.50	.69	1,291	3.83	3.22	18.9	54.2	.00	.0	.....	fiscal	09-85	2.4	.9	(.2)	(.2)	(.05)	(.07)	5.4	3.8	.1	(.2)	.03	(.08)
RAX Restaurants M	7.75	- .25	- 3.1	8.00	7.75	10.00	5.00	483	.70	1.33	- 47.4	NE	.00	.0	.....	3 mos.	10-85	32.1	29.2	.3	.9	.04	.13	32.1	29.2	.3	.9	.04	.13
Rest Assoc A	9.63	1.25	14.9	9.63	8.50	9.63	4.50	192	.68	.86	- 20.9	18.9	.10	1.0	.....	9 mos.	09-85	35.9	35.0	1.2	.4	.28	.10	104.9	97.8	1.5	1.0	.37	.25
Rest Mgmt M	12.75	.25	2.0	12.75	12.25	15.00	10.50	123	.58	3.37	- 82.8	18.5	.09	.7	.....	fiscal	10-85	8.6	6.6	.4	.3	.15	.16	35.3	26.4	1.9	1.4	.69	.65
Restec C	2.75	.00	.0	3.50	2.75	3.75	2.75	27	.15	.38	- 60.5	NE	.00	.0	.....	fiscal	06-85	1.2	.7	(.1)	.1	(.02)	.01	4.7	2.9	(.1)	.1	(.05)	.04
Ritzys G D M	.94	- .06	- 6.3	1.13	0.94	3.00	.94	262	.51	1.01	- 49.5	NE	.00	.0	.....	9 mos.	09-85	3.8	4.4	(3.1)	(.5)	(.60)	(.11)	10.7	10.6	(4.1)	(1.6)	(.79)	(.31)
Rusty Pelican M	11.50	.50	4.5	11.50	10.75	17.25	10.25	284	1.01	1.95	- 48.2	13.9	.00	.0	.....	6 mos.	01-86	12.9	10.9	.1	.2	.05	.04	27.2	21.5	.4	.5	.15	.18
Ryans Family M	20.25	.75	3.8	20.75	19.34	20.75	10.16	3,183	2.95	2.40	22.9	38.9	.00	.0	.....	fiscal	12-85	18.7	.4	1.7	1.0	.17	.11	54.7	32.0	5.4	3.3	.52	.34
Saga Corp N	26.25	.50	1.9	26.25	25.25	31.50	20.75	1,700	1.35	1.69	- 20.1	15.2	.52	2.0	.....	6 mos.	12-85	376.6	331.1	10.2	13.7	.80	1.03	687.5	602.7	12.8	19.4	1.00	1.45
Sandwich Chef M	7.50	- .25	- 3.2	7.88	7.50	9.13	6.88	149	1.20	1.10	9.1	14.2	.00	.0	.....	6 mos.	12-85	7.1	7.1	.1	.1	.07	.11	14.4	14.0	.3	.3	.23	.27
Sbarro Inc A	26.50	1.00	3.9	26.50	25.38	26.50	11.13	317	.83	1.87	- 55.6	36.8	.00	.0	.....	9 mos.	09-85	9.2	5.0	1.0	.5	.27	.17	22.1	14.9	1.9	1.5	.55	.50
Sea Galley M	3.63	- .25	- 6.5	3.88	3.63	9.50	3.50	386	1.22	2.42	- 49.6	2.7	.00	.0	.....	9 mos.	09-85	14.6	15.7	.1	2.3	.05	.58	44.5	48.3	2.4	5.3	.75	1.35
Shoney's Inc M	28.75	- .25	- .9	29.13	28.00	31.88	24.00	5,657	1.99	2.00	- .5	22.1	.18	.6	.....	fiscal	10-85	131.3	109.8	9.6	8.3	.34	.29	540.6	469.8	37.2	30.2	1.30	1.09
Shoney's South M	14.13	.13	.9	14.25	14.00	15.50	10.00	296	.53	1.97	- 73.1	13.3	.00	.0	.....	9 mos.	09-85	43.7	39.7	1.7	1.8	.30	.32	138.1	126.2	4.7	5.8	.81	1.00
SIS Cp M	6.25	.00	.0	6.25	6.00	6.75	3.75	39	.25	.61	- 59.0	NE	.00	.0	.....	9 mos.	09-85	4.0	2.1	.1	(.1)	.06	(.02)	9.9	5.6	.0	(.1)	.00	(.05)
Sizzler Rest Intl M	19.50	2.00	11.4	20.00	17.75	19.50	12.19	3,655	3.57	1.37	160.6	18.2	.00	.0	.....	6 mos.	10-85	44.0	39.1	3.1	2.5	.29	.24	90.4	79.1	6.1	5.0	.59	.49
Skippers M	9.75	.13	1.3	10.13	9.75	12.50	8.75	1,003	3.68	2.18	68.8	10.3	.08	.8	.....	9 mos.	09-85	17.2	14.5	.6	.5	.21	.18	48.7	42.3	1.7	1.6	.62	.60
So Hospitality M	4.25	- .13	- 2.9	4.38	4.25	5.75	3.75	604	1.21	1.56	- 22.4	10.4	.00	.0	.....	6 mos.	11-85	13.2	10.3	.4	.4	.07	.08	25.4	21.0	1.1	.8	.22	.16
Stuff Yer Face O	.28	.00	.0	0.31	0.28	1.44	.22	366	.24	.77	- 68.8	NE	.00	.0	.....	6 mos.	09-85	.9	.5	(.2)	(.1)	(.01)	NC	1.7	1.0	(.3)	(.2)	(.02)	(.01)
Swensens Inc O	1.19	- .06	- 5.0	1.38	1.19	2.75	1.00	446	.83	.38	118.4	NE	.00	.0	.....	9 mos.	09-85	2.8	12.7	.1	.2	.02	.04	8.6	18.0	(.2)	.2	(.02)	.05
Taco Villa O	3.75	.00	.0	4.25	3.75	6.75	2.75	87	.10	.07	42.9	53.6	.00	.0	.....	9 mos.	09-85	22.4	7.2	(.3)	.3	(.04)	.08	56.5	21.5	.0	.9	.00	.23
Taco Viva M	3.13	.00	.0	3.25	3.00	6.88	2.38	565	1.64	1.03	59.2	NE	.00	.0	.....	6 mos.	11-85	4.7	5.6	(1.2)	.3	(.34)	.08	11.0	12.2	(1.2)	.6	(.35)	.17
TGI Friday's N	7.38	- .13	- 1.7	7.50	7.13	12.38	7.00	346	.30	.78	- 61.5	14.2	.00	.0	.....	fiscal	12-85	78.3	75.6	.8	3.2	.04	.17	314.4	285.0	9.5	11.9	.52	.65
TGIF Texas O	2.00	.00	.0	2.50	2.00	2.25	2.00	13	.09	.14	- 35.7	NE	.00	.0	.....	9 mos.	09-85	3.3	2.8	(.2)	(.1)	(.10)	(.07)	9.8	8.3	(.6)	(.3)	(.38)	(.20)
TCBY Enterprises M	23.00	2.00	9.5	23.00	19.63	25.88	7.66	4,368	5.80	4.58	26.6	51.1	.00	.0	.....	fiscal	11-85	4.8	1.5	.9	.3	.13	.04	17.1	5.4	3.1	1.0	.45	.14
Transworld N	41.88	1.88	4.7	42.00	40.13	43.25	32.00	13,939	3.91	2.86	36.7	7.4	.48	1.1	.....	fiscal	12-85	654.7	522.9	133.6	29.5	3.51	.75	2151.6	2002.0	217.5	115.0	5.66	3.14
Twistee Treat O	3.63	.19	5.5	3.69	3.63	5.56	2.06	3,984	2.31	1.52	52.0	NE	.00	.0	.....	9 mos.	10-85	.4	.2	(.4)	(.4)	(.07)	(.03)	1.5	.4	(1.0)	(1.0)	(.07)	(.09)
USACafes M	5.88	.25	4.4	6.00	5.75	6.00

NOTES AND EXPLANATIONS: Market: N—New York Stock Exchange. A—American Stock Exchange. O—NASDAQ Over-The-Counter. M—NASDAQ National Market. **Reporting Period:** 3 mos.—First quarter of fiscal year. 6 mos.—First six months of fiscal year. 9 mos.—First nine months of fiscal year. fis-cal—Fiscal year. NEW—New report since last issue. **General Field Footnotes:** NA—Not available or not applicable. NC—Data required for calculation currently incomplete in our files. NE—Negative earnings invalidate calculations. NM—No meaningful figure. a—stock dividend. b—cash plus stock dividend. **The Charts:** The *NRN* Stock Index calculates the per cent change in the market value of food-service operators since Oct. 28, 1983. The *NRN* Stock Index vs. Dow Jones Index calculates the relative performance of the two indexes from their levels of 52 weeks ago.





Source: Media General Financial Services

Company and Market	Stock Market: Price: 2-21-86 Close	Weekly Change: Amt.	Weekly Change: Pct.	Weekly Range: High	Weekly Range: Low	52-Week Range: High	52-Week Range: Low	Volume: Weekly Shares Traded: Total	Volume: Weekly Shares Traded: % Out	Volume: 12-Week Avg. Vol. As % Out	Volume: Volume Trend Change	Financial Update: P/E Ratio	Indicated Divd. Rate: Amt.	Indicated Divd. Rate: Yld.	Latest Report: New Report	Latest Report: Period	Latest Report: Date Ended	Latest Quarter: Revenue: Latest	Latest Quarter: Revenue: Yr. Ago	Latest Quarter: Net Income: Latest	Latest Quarter: Net Income: Yr. Ago	Latest Quarter: E.P.S.: Latest	Latest Quarter: E.P.S.: Yr. Ago	Year-to-Date: Revenue: Latest	Year-to-Date: Revenue: Yr. Ago	Year-to-Date: Net Income: Latest	Year-to-Date: Net Income: Yr. Ago	Year-to-Date: E.P.S.: Latest	Year-to-Date: E.P.S.: Yr. Ago
-	$	$	%	$	$	$	$	(100)	%	%	%	-	$	%	-	-	-	$Mil	$Mil	$Mil	$Mil	$	$	$Mil	$Mil	$Mil	$Mil	$	$
Hotels, Motels, and Casinos																													
Brock Hotel Cp ..... N	.94	- .06	- 6.3	0.94	0.88	3.75	.56	1,089	.77	1.52	- 49.3	NE	.00	.0	.....	9 mos.	09-85	55.8	61.0	(39.1)	(24.6)	(2.81)	(1.87)	184.5	202.4	(39.0)	(26.3)	(2.80)	(2.00)
Club Med ..... N	25.88	- .13	- .5	26.13	25.38	26.63	19.75	768	.56	.69	- 18.8	24.9	.20	.8	.....	fiscal	10-85	58.2	48.6	(1.3)	(.3)	(.09)	(.04)	279.7	235.3	14.2	12.0	1.04	1.14
Golden Nugget ..... N	13.38	- .38	- 2.7	14.00	13.25	14.75	9.50	3,064	.92	2.27	- 59.5	20.6	.00	.0	.....	fiscal	12-85	90.6	93.1	(6.7)	(14.1)	(.19)	(.39)	385.0	384.9	22.6	8.1	.65	.23
Hilton Hotels ..... N	65.88	1.88	2.9	66.00	64.38	73.50	55.75	3,234	1.31	.82	59.8	16.3	1.80	2.7	.....	fiscal	12-85	184.3	95.2	28.8	46.0	1.16	1.77	712.4	600.1	100.2	114.0	4.03	4.33
Holiday Cp ..... N	67.63	4.75	7.6	68.88	62.50	68.88	48.75	3,812	1.48	1.61	- 8.1	13.4	1.00	1.5	.....	fiscal	12-85	415.2	430.9	24.6	20.6	.99	.59	1802.5	1759.8	141.3	131.0	5.06	3.59
LaQuinta Mot ..... N	12.38	- .50	- 3.9	13.25	12.25	15.00	11.00	957	.66	1.08	- 38.9	25.3	.00	.0	.....	6 mos.	11-85	43.0	38.5	1.2	2.2	.09	.15	93.0	81.3	5.2	7.1	.36	.49
Prime Mtr Inn ..... N	46.25	.13	.3	47.75	45.63	47.75	21.38	3,054	1.42	1.73	- 17.9	30.6	.09	.2	NEW	6 mos.	12-85	79.6	54.6	8.3	5.5	.41	.28	154.1	102.5	16.1	11.3	.81	.58
Ramada Inns ..... N	8.50	.00	.0	8.88	8.38	9.50	6.25	7,771	2.09	2.80	- 25.4	23.0	.00	.0	.....	fiscal	12-85	138.7	151.7	2.3	(2.1)	.06	(.05)	583.2	598.1	13.8	4.7	.37	.13
Servico Inc ..... M	23.00	.13	.5	23.25	22.88	26.25	15.91	184	.48	.88	- 45.5	17.2	.00a	.0	.....	9 mos.	09-85	42.3	48.9	.9	3.4	.23	.90	135.4	139.1	5.1	6.2	1.34	1.64
Sonesta Intl ..... M	21.50	.00	.0	24.00	21.50	27.00	21.00	0	.00	.04	-100.0	5.9	.40	1.9	.....	9 mos.	09-85	19.8	20.9	.0	(.6)	(.01)	(.38)	52.7	57.2	(.3)	(.6)	(.21)	(.41)
Utd Inns ..... N	44.38	.13	.3	44.38	44.00	45.00	36.00	24	.09	.77	- 88.3	61.6	.22	.5	.....	fiscal	09-85	45.5	46.3	.4	1.5	.13	.57	173.9	173.8	1.9	3.9	.72	1.49
Other Companies with Food-Service Operations																													
Allegheny Bev ..... M	25.50	- 1.00	- 3.8	25.75	25.25	27.13	15.00	18,719	29.99	8.62	247.9	NE	1.60	6.3	.....	*													
Benihana Natl ..... M	9.75	- 1.88	- 16.1	12.00	9.25	21.75	9.75	2,294	7.70	3.83	101.0	9.1	.00	.0	.....	6 mos.	09-85	15.6	10.3	.1	.4	.03	.15	43.7	24.3	1.2	1.1	.39	.39
Disney Walt Co ..... N	127.38	- 1.75	- 1.4	129.88	123.00	130.00	73.63	5,687	1.74	2.47	- 29.6	24.3	1.20	.9	.....	3 mos.	12-85	504.2	426.5	34.7	32.2	1.04	.95	504.2	426.5	34.7	32.2	1.04	.95
Flanigan Ents ..... A	5.13	.25	5.1	5.25	4.88	10.00	4.13	32	.34	.64	- 46.9	NE	.00	.0	.....	fiscal	09-85	10.6	13.6	(2.3)	(.7)	(2.40)	(.74)	55.3	59.1	(1.9)	(.4)	(2.00)	(.43)
Gen Mills ..... N	60.13	- 1.88	- 3.0	62.50	60.13	69.25	52.00	4,102	.92	1.15	- 20.0	45.2	2.24	3.7	.....	6 mos.	11-85	1203.5	1559.4	46.0	55.6	1.03	1.23	2271.4	2945.8	94.9	109.7	2.13	2.43
Grace W R ..... N	53.63	.63	1.2	54.38	52.13	57.25	35.50	14,331	2.63	3.69	- 28.7	19.0	2.80	5.2	.....	fiscal	12-85	2013.2	1830.8	44.7	59.1	.86	1.22	7260.1	6727.8	146.9	195.6	2.82	4.02
Horn & Hardart ..... A	7.88	.13	1.6	8.38	7.63	11.75	6.00	3,991	3.26	1.92	69.8	NE	.00a	.0	.....	9 mos.	09-85	84.1	85.8	(5.9)	.5	(.50)	NC	257.7	265.9	(7.6)	6.6	(.66)	.49
LDBrinkman Cp ..... M	7.88	1.38	21.2	8.00	7.25	9.88	5.25	3,430	5.62	3.34	68.3	NE	.00	.0	.....	3 mos.	10-85	63.6	69.5	1.0	2.9	.14	.43	63.6	69.5	1.0	2.9	.14	.43
Mortronics Inc ..... A	1.50	.13	9.1	1.50	1.38	2.13	1.13	404	.80	.57	40.4	NE	.00	.0	.....	9 mos.	11-85	3.8	5.4	.1	(.5)	.03	(.10)	11.8	17.1	.2	(1.9)	.05	(.38)
Ogden Corp ..... N	29.75	.50	1.7	30.00	27.50	34.63	26.50	3,221	1.58	1.41	19.1	NE	1.80	6.1	.....	fiscal	12-85	260.3	524.3	(43.5)	8.1	(2.27)	.42	1026.4	2136.7	(21.6)	39.5	(1.15)	2.05
Pasquale Fd ..... M	23.00	2.50	12.2	23.00	20.50	23.00	7.34	8	.05	.36	- 86.1	36.5	.02	.1	.....	3 mos.	12-85	18.3	14.6	.9	.6	.17	.12	18.3	14.6	.9	.6	.17	.12
PepsiCo Inc ..... N	73.38	2.63	3.7	73.38	70.13	75.38	47.00	18,869	2.09	1.70	22.9	12.6	1.78	2.4	.....	fiscal	12-85	2420.5	2272.7	89.3	89.6	1.02	.95	8056.7	7698.6	543.7	348.6	5.83	3.67
Pillsbury Co ..... N	64.13	.25	.4	64.63	63.13	64.75	44.50	3,836	.88	.99	- 11.1	15.1	1.72	2.7	.....	6 mos.	11-85	1527.9	1256.5	55.0	66.1	1.26	1.52	2755.7	2280.0	97.7	105.0	2.24	2.42
Reynolds, RJ ..... N	35.63	- .63	- 1.7	36.63	34.88	36.63	24.75	27,527	1.09	1.56	- 30.1	9.9	1.48	4.2	NEW	fiscal	12-85	5529.0	2767.3	334.0	250.0	1.17	.87	16595.0	9915.0	1001.0	935.0	3.60	3.13
Southland Corp ..... N	47.00	.38	.8	47.38	46.38	50.00	28.75	10,753	2.27	2.15	5.6	11.2	1.12	2.4	.....	9 mos.	09-85	3342.3	3185.4	79.3	56.9	1.65	1.21	9479.0	9023.9	169.0	129.7	3.55	2.76
Vie de France ..... M	7.75	.13	1.6	7.88	7.63	12.88	6.50	1,550	1.43	1.61	- 11.2	18.5	.23	3.0	.....	6 mos.	12-85	14.7	15.5	.9	1.6	.07	.14	29.0	29.7	1.9	3.0	.17	.27
Manufacturers and Distributors																													
Alco Standard ..... N	38.75	1.00	2.6	38.75	37.38	39.00	31.50	1,417	.67	.79	- 15.2	17.2	1.24	3.2	.....	3 mos.	12-85	1021.2	901.8	14.8	16.2	.66	.73	1021.2	901.8	14.8	16.2	.66	.73
Anchor Hockng ..... N	26.50	2.25	9.3	26.75	24.38	27.63	20.63	4,376	4.16	1.53	171.9	NM	1.48	5.6	.....	fiscal	12-85	187.8	191.7	(7.6)	(26.4)	(.73)	(2.55)	720.3	713.0	2.4	(21.9)	.23	(2.12)
Anderson, Clay ..... N	55.38	- .25	- .4	56.00	54.75	61.25	35.63	1,536	1.27	1.99	- 36.2	31.6	1.32	2.4	.....	6 mos.	12-85	397.4	485.1	12.6	8.7	1.03	.72	770.7	929.8	15.5	10.7	1.27	.88
Angelica ..... N	28.75	.00	.0	28.88	28.13	29.63	18.50	370	.40	.77	- 48.1	15.4	.60	2.1	.....	9 mos.	10-85	70.7	63.1	4.8	4.5	.51	.48	201.1	185.9	13.4	12.4	1.44	1.33
Anheuser Bu ..... N	43.63	.88	2.0	44.00	42.50	45.75	24.81	18,780	1.35	1.78	- 24.2	15.4	.80	1.8	.....	fiscal	12-85	1697.9	1579.3	79.2	71.9	.51	.46	7000.3	6501.2	443.7	391.5	2.84	2.46
Bastian Indus ..... O	3.75	.06	1.7	3.88	3.75	5.25	2.75	142	.52	.37	40.5	11.0	.00	.0	.....	3 mos.	10-85	32.7	37.8	(.3)	.7	(.17)	.20	32.7	37.8	(.3)	.7	(.17)	.20
Beatrice Cos ..... N	45.88	.25	.5	46.00	45.50	47.63	28.00	10,478	.96	4.26	- 77.5	11.6	1.80	3.9	.....	9 mos.	11-85	3024.0	3748.0	88.0	127.0	.79	1.34	8647.0	9196.0	216.0	300.0	2.04	3.16
Borden Inc ..... N	56.75	.88	1.6	57.75	55.38	57.75	32.38	6,476	1.27	1.56	- 18.6	15.1	.15b	.3	.....	fiscal	12-85	1246.6	1145.3	55.7	52.6	1.09	1.00	4716.2	4568.0	193.8	191.4	3.75	3.57
Bridgford Fds ..... M	4.50	.13	2.9	4.50	4.38	4.88	3.75	5	.04	.17	- 76.5	11.3	.00	.0	.....	6 mos.	04-85	12.7	12.3	.1	.1	.14	.06	25.7	25.2	.2	.2	.24	.16
Campbell Soup ..... N	50.13	1.13	2.3	51.00	48.00	58.13	32.00	5,156	.80	.95	- 15.8	15.3	1.32	2.6	NEW	6 mos.	01-86	1180.6	1063.1	69.7	60.2	1.08	.94	2258.2	2062.0	121.5	106.8	1.88	1.66
Canandaigua W ..... A	51.88	- .13	- .2	52.25	51.25	67.00	27.50	119	.62	1.75	- 64.6	10.3	.00	.0	.....	3 mos.	11-85	32.8	29.1	1.8	1.7	.93	.87	32.8	29.1	1.8	1.7	.93	.87
Carling OKeef ..... N	8.63	.13	1.5	8.63	8.38	12.38	8.38	45	.02	.21	- 90.5	NM	.48	5.6	.....	9 mos.	12-85	231.7	143.4	2.7	(7.6)	.10	(.37)	735.7	481.1	6.4	18.9	.22	.80
Castle & Cooke ..... N	14.63	- .25	- 1.7	14.88	14.00	15.00	9.88	3,081	.77	.95	- 18.9	NE	.00	.0	.....	3 mos.	09-85	473.6	460.4	5.3	(12.2)	(.03)	(.59)	473.6	460.4	5.3	(12.2)	(.03)	(.59)
Clorox Co ..... N	47.63	- .75	- 1.6	49.88	47.38	50.50	31.50	2,646	1.00	1.49	- 32.9	13.8	1.36	2.9	.....	6 mos.	12-85	207.1	209.6	13.6	12.1	.51	.46	492.2	468.1	40.0	35.1	1.51	1.33
Coca Cola Co ..... N	91.75	5.75	6.7	91.75	86.00	91.75	62.25	14,483	1.11	1.10	.9	18.1	2.96	3.2	.....	9 mos.	09-85	2172.7	2074.1	195.6	175.4	1.48	1.34	5967.0	5580.3	532.9	496.4	4.06	3.76
Coors, Adolph ..... M	25.00	1.13	4.7	25.25	24.13	25.00	14.50	6,034	1.71	2.81	- 39.1	16.4	.50	2.0	NEW	fiscal	12-85	278.9	248.3	7.8	.2	.22	.01	1281.1	1132.6	53.4	44.7	1.52	1.28
ConAgra ..... N	47.63	.63	1.3	47.75	46.38	48.50	27.88	1,558	.47	.63	- 25.4	16.7	1.00	2.1	.....	6 mos.	11-85	1444.1	1420.1	30.8	27.6	.90	.80	3019.9	2886.8	53.4	46.9	1.55	1.35
Corning Glass ..... N	69.13	- 1.00	- 1.4	70.13	67.50	72.00	34.63	5,852	1.37	1.24	10.5	27.3	1.40	2.0	.....	fiscal	12-85	398.1	404.1	28.5	14.5	.66	.34	1690.5	1732.7	107.6	88.9	2.53	2.11
CPC Intl Inc ..... N	55.75	- .25	- .4	57.00	55.13	57.30	38.75	2,897	.60	.86	- 30.2	19.1	2.20	3.9	.....	fiscal	12-85	1071.5	1074.2	51.9	55.2	1.07	1.14	4209.9	4373.3	142.0	193.4	2.92	3.96
Crown Zeller ..... N	44.25	- 1.75	- 3.8	46.00	43.75	46.00	31.25	3,533	1.29	1.73	- 25.4	16.3	1.00	2.3	.....	6 mos.	06-85	769.4	772.3	21.5	32.5	.63	1.04	1531.4	1489.5	40.7	53.7	1.19	1.68
Dart & Kraft ..... N	45.50	1.50	3.4	45.75	43.63	45.75	29.72	12,731	.88	1.14	- 22.8	14.1	1.56	3.4	.....	fiscal	12-85	2658.7	2478.2	142.3	125.5	.98	.86	9942.3	9758.7	466.1	455.8	3.22	3.00
Dean Foods ..... N	43.75	2.50	6.1	43.88	41.13	44.75	29.00	1,179	.85	.61	39.3	19.7	.56	1.3	.....	9 mos.	09-85	257.0	229.6	7.7	6.4	.56	.46	767.8	671.5	22.4	18.4	1.63	1.34
Doskocil Cos ..... O	1.34	.03	2.4	1.38	1.31	1.75	1.00	3,831	.74	.64	15.6	26.9	.00	.0	.....	9 mos.	09-85	28.0	27.8	.9	.8	.01	.02	79.4	79.6	2.4	2.6	.04	.05
Economics Lab ..... M	46.50	1.38	3.0	46.50	45.75	46.50	27.25	5,613	4.24	1.81	134.3	15.1	1.04	2.2	.....	6 mos.	12-85	202.7	179.7	10.1	9.2	.76	.68	389.8	343.9	18.9	16.7	1.41	1.23
Fleming Cos ..... N	39.88	1.75	4.6	39.88	37.75	41.88	34.13	3,402	1.58	1.62	- 2.5	13.9	1.00	2.5	.....	fiscal	12-85	1813.1	1524.4	17.1	15.5	.79	.79	7095.0	5511.8	60.1	49.6	2.87	2.70
Fort How Pap ..... N	50.63	1.75	3.6	50.75	48.50	50.75	30.75	3,752	.56	.64	- 12.5	20.5	.92	1.8	.....	fiscal	12-85	318.7	323.6	35.9	31.0	.56	.49	1363.3	1338.6	157.0	133.1	2.47	2.11
Heinz, HJ ..... N	33.50	2.00	6.3	34.25	31.63	34.25	22.63	10,733	.79	.73	8.2	16.4	.90	2.7	.....	6 mos.	10-85	1085.5	1040.4	74.9	69.7	.55	.50	2133.6	2061.7	156.5	141.7	1.14	1.03
Hormel, George ..... A	25.50	.38	1.5	25.50	24.38	26.50	16.19	838	.44	.28	57.1	12.7	.56	2.2	.....	fiscal	10-85	430.5	403.3	13.9	7.6	.72	.40	1502.2	1454.5	38.6	29.4	2.01	1.54
Intl Multifood ..... N	36.88	- 1.13	- 3.0	38.13	36.13	43.25	26.75	2,563	3.14	1.07	193.5	12.2	1.76	4.8	.....	9 mos.	11-85	364.5	339.6	9.7	12.6	1.18	1.55	1002.1	899.3	18.0	14.9	2.19	1.82
James River ..... N	43.38	- 1.63	- 3.6	45.13	43.00	45.13	23.75	5,360	1.59	1.84	- 13.6	14.2	.56	1.3	.....	6 mos.	10-85	674.5	639.2	28.6	30.1	.81	.95	1304.4	1264.4	52.3	52.5	1.54	1.67
Kellogg ..... N	36.38	2.25	6.6	36.75	33.75	37.50	22.81	11,914	.97	.74	31.1	16.8	1.00	2.7	.....	9 mos.	09-85	794.9	676.2	93.6	76.1	.76	.50	2212.1	1962.7	226.9	205.8	1.84	1.35
Lily Tulip ..... M	19.00	- .50	- 2.6	19.38	19.00	20.63	13.00	1,539	.87	3.51	- 75.2	15.3	.30	1.6	.....	3 mos.	12-85	66.4	64.8	2.8	2.4	.16	.14	66.4	64.8	2.8	2.4	.16	.14
Litton Ind ..... N	81.50	1.88	2.4	81.75	78.50	93.50	64.88	2,997	1.10	1.90	- 42.1	11.3	.00	.0	.....	3 mos.	10-85	1102.9	1166.9	43.7	67.8	1.56	1.60	1102.9	1166.9	43.7	67.8	1.56	1.60
Manitowoc ..... M	19.00	- .25	- 1.3	19.13	18.88	24.50	18.00	2,315	2.13	1.25	70.4	16.8	.80	4.2	.....	6 mos.	12-85	51.3	35.7	.5	2.0	.05	.19	86.0	63.3	4.0	3.9	.37	.36
McCormick ..... M	37.50	.88	2.4	37.88	37.38	38.00	30.75	1,811	1.46	2.86	- 49.0	16.5	.88	2.3	.....	fiscal	11-85	267.2	241.8	16.9	16.3	1.38	1.34	873.0	788.4	27.8	54.6	2.27	4.40
Oneida Ltd ..... N	15.75	.25	1.6	15.75	15.00	17.38	12.00	581	.89	.69	29.0	54.3	.80	5.1	.....	9 mos.	10-85	70.0	73.9	3.2	3.4	.48	.52	191.7	213.5	.4	8.3	.05	1.26
Philip Morris ..... N	101.25	2.13	2.1	102.25	98.75	102.25	72.00	23,305	1.95	2.18	- 10.6	9.7	4.00	4.0	.....	fiscal	12-85	5331.6	2370.4	327.9	104.5	2.37	.85	16000.0	10137.7	1300.0	898.5	10.47	7.24
Proct & Gambl ..... N	68.00	- .38	- .5	68.38	64.50	71.75	50.38	15,010	.90	.83	8.4	16.5	2.60	3.8	.....	6 mos.	12-85	3865.0	3375.0	165.0	137.0	.99	.81	7470.0	6860.0	415.0	360.0	2.48	2.15
Quaker Oats ..... N	59.63	.00	.0	59.88	58.75	63.00	37.50	3,903	.98	1.18	- 16.9	15.0	1.40	2.3	.....	6 mos.	12-85	916.8	899.2	36.1	31.3	.89	.75	1762.4	1765.2	63.8	57.0	1.57	1.36
Ralston Purina ..... N	55.50	1.38	2.5	55.88	53.38	55.88	36.50	4,240	.55	.98	- 43.9	12.6	1.10	2.0	.....	3 mos.	12-85	1331.0	1577.6	174.3	82.8	2.23	.98	1331.0	1577.6	174.3	82.8	2.23	.98
Reynolds Metal ..... N	44.75	1.25	2.9	44.75	43.50	44.75	30.25	3,907	1.84	2.13	- 13.6	NE	1.00	2.2	.....	fiscal	12-85	806.7	839.6	.3	32.1	(.11)	1.48	3415.6	3728.3	(291.6)	131.0	(13.65)	6.07
Rykoff SE ..... A	24.88	- .38	- 1.5	25.50	24.88	29.13	18.50	369	.53	.79	- 32.9	15.6	.60	2.4	.....	6 mos.	10-85	247.0	215.6	2.5	3.1	.36	.54	469.9	429.1	5.7	5.7	.82	1.02
Rymer Co ..... N	15.50	- .25	- 1.6	15.88	15.25	20.13	12.75	239	1.08	1.87	- 42.2	10.7	.00	.0	.....	fiscal	10-85	22.7	26.8	1.6	1.4	.42	.55	87.7	92.2	4.5	3.2	1.45	1.22
Sara Lee ..... N	53.75	1.38	2.6	54.00	52.00	54.00	34.25	5,579	1.04	1.03	1.0	13.9	1.60	3.0	.....	6 mos.	12-85	2052.8	2100.8	61.3	54.2	1.11	.94	3997.4	4053.1	108.2	98.1	1.95	1.70
Scott Paper ..... N	57.88	.50	.9	59.00	57.00	59.00	34.88	3,697	1.02	1.34	- 23.9	12.8	1.24	2.1	.....	fiscal	12-85	826.6	968.7	49.6	49.9	1.31	1.02	3049.5	2847.3	201.1	187.0	4.52	3.83
Shelby Wms ..... M	22.75	.13	.6	22.75	22.38	22.75	11.75	1,300	1.26	1.21	4.1	27.7	.16	.7	.....	fiscal	12-85	33.8	28.1	3.1	2.3	.31	.22	118.0	100.7	8.4	6.4	.82	.62
Smucker, J.M. ..... N	47.75	.50	1.1	47.88	46.00	51.75	25.88	341	.46	.52	- 11.5	20.8	.60	1.3	.....	6 mos.	10-85	71.5	60.5	4.3	3.6	.57	.48	135.6	113.2	8.4	7.2	1.13	.97
Staley Cont ..... N	26.25	1.63	6.6	26.25	24.63	27.13	18.50	5,338	1.88	1.90	- 1.1	90.5	.80	3.0	.....	3 mos.	12-85	714.3	571.9	5.6	2.8	.19	.09	714.3	571.9	5.6	2.8	.19	.09
Sysco Corp ..... N	50.50	- .38	- .7	52.00	50.25	52.00	32.25	760	.35	.68	- 48.5	19.9	.44	.9	.....	6 mos.	12-85	802.8	656.2	15.4	12.9	.71	.60	1537.5	1288.2	29.6	25.2	1.37	1.18
Tyson Food Inc ..... M	36.00	.00	.0	37.25	36.00	37.25	15.59	3,654	1.72	1.94	- 11.3	19.6	.06	.2	.....	3 mos.	12-85	294.2	268.5	10.8	8.3	.51	.43	294.2	268.5	10.8	8.3	.51	.43
Wilson Foods ..... M	8.00	.88	12.3	8.13	7.25	9.38	4.25	1,653	2.76	2.03	36.0	NE	.00	.0	.....	3 mos.	10-85	370.2	402.2	(24.0)	.1	(4.00)	.02	370.2	402.2	(24.0)	.1	(4.00)	.02

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